



## Business Profile

### Business Information

Business Name: Stafford Education Foundation, Incorporated (the "Foundation")

Business Address: 31 Stafford Avenue, Stafford, Virginia 22554

Email: [staffordeducationfoundation@staffordschools.net](mailto:staffordeducationfoundation@staffordschools.net)

Telephone: (540) 658-6534

### General Business Activities

The Stafford Education Foundation (SEF) is a non-profit, independent organization committed to impacting and advancing education in Stafford County Public Schools through charitable activities that support sound educational programs and practices. The Foundation will work to secure grants and raise funds for a broad range of educational activities, including scholarships for students and professional educators, enrichment or supplemental programs, and any other support or incentives that will enhance the educational opportunities for Stafford County students.

### Our Mission

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# From The President

Dear Stafford Education Foundation Partners,

I have found that this time of year provides an opportunity for great reflection on the Stafford Education Foundation, how we are structured, what are our guiding principles and how we can best support Stafford County Public Schools going forward. As every year, The Stafford Education Foundation (SEF) was happy to be able to assist both teachers and students through funding for teacher projects and graduating seniors. SEF has always been committed to supporting Stafford County Public Schools (SCPS) in whatever way necessary.

This year we again partnered with the Stafford County Museum and Cultural Center to bring historic murals to many of our schools. This project is now in its third round and the majority of our schools have taken advantage of linking themselves to important historical figures and events around their specific school. SEF continues to partner with the VDOE to bring IT/CyberSecurity options to interested students. We applied for and were awarded funding through the Claude Moore Foundation to begin the HealthCare Pathway curriculum to healthcare career minded students. This program should come to fruition by 2026. Another big surprise this year was the creation of an endowed scholarship fund for Stafford HS students pursuing careers in science. This scholarship was founded out of sadness at the passing of an SHS science teacher far before her time. The Kelsey Memorial Scholarship was created in memory of Julianne Kelsey by her parents. The first recipient was awarded a \$5000 scholarship. The Foundation now has Donor Perfect to help organize our donors and allow us to keep everyone better apprised of what we are doing to support teachers and students.

SEF is anticipating this new year with great optimism and with the continued support of our donors and SCPS families the Foundation will continue to *promote educational growth* for years to come.

Sincerely,

Stephanie Johnson  
President

## Partners - Continuing and New

### The Stafford Museum and Cultural Center

The collaborative partnership, formed in March 2021, brought together board members of SEF, members of the Stafford Museum and Cultural Center, SCPS administrators, and leadership from SCPS Offices of Equity and Accountability and Learning and Organizational Development. The competitive historic mural grant program has provided more than \$40,000 to fund mural projects that highlight Stafford County's history. The third round of applications are out and awaiting project proposals.

### GCubed, Inc

GCubed continues to be instrumental in providing our students with the Cyber4+ program., Stafford County Public Schools received funding from the Virginia Department of Education through the CTE High School Innovation grant to launch our Cyber 4+ program. Cyber 4+ is a Dual Enrollment, Career and Technical Education program allowing highschool students to receive 4 Cyber Security certifications (CompTIA) and an Associate's degree upon graduation, at no cost to the students or their families. Cyber 4+ is designed to meet a critical talent shortage in the cybersecurity field while providing meaningful learning opportunities leading to gainful employment for SCPS students.

### The Claude Moore Foundation and MWHC

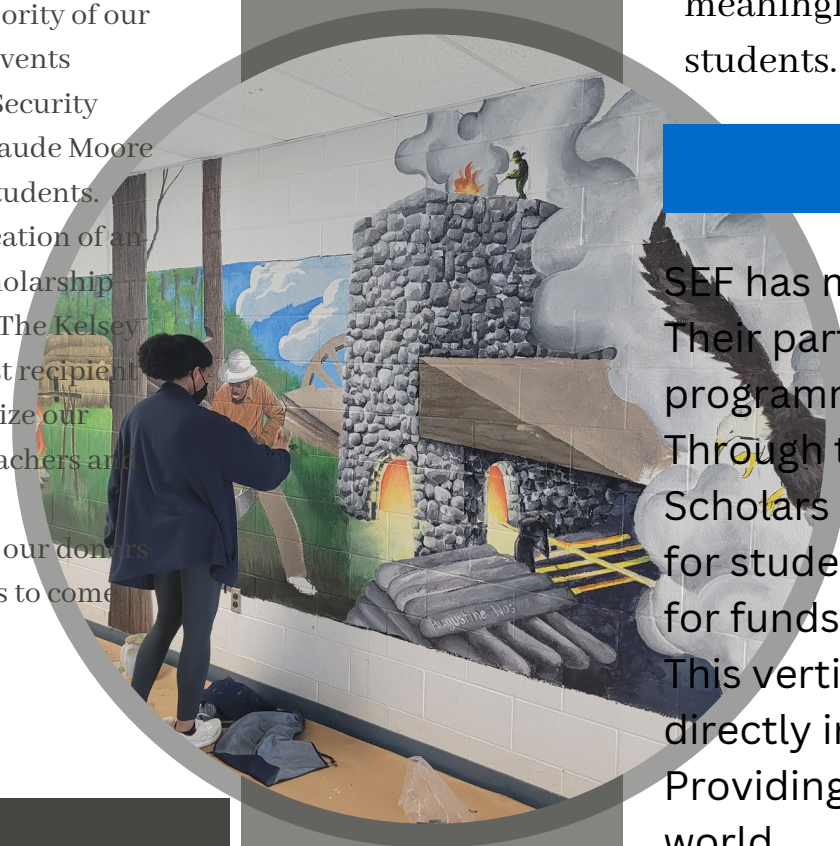
SEF has maintained a relationship with MWHC since it's inception. Their partnership with SEF has provided support, both financial and programmatic.

Through this partnership, SEF gained access to The Claude Moore Scholars Foundation. In order to support SCPS with creating pathways for students, the Foundation applied to The Claude Moore Scholars for funds to create a HealthCare Career Pathway.

This vertical curriculum will provide students with options to continue directly into the workforce or on to a 2 or 4 year higher ed pathway. Providing students with enhanced opportunities is critical in our world.

The shortage of healthcare workers is a profound issue in our area based on the Rappahannock Community Health Assessment. Leading the need are mental health services which has been a growing need across the Commonwealth during and since the pandemic. Having options for student to engage in this type of curriculum or other community based health services is vital.

At the helm of this program will be community leaders from MWHC, Germanna, University of Mary Washington, the Rappahanock Area Health Services office along with other interested parties. Launch of this program is slated for 2026.



# Events, Grants, Scholarships

## Innovative Teaching Grants

Innovative Teaching Grants are designed to provide teachers with the opportunity to improve student achievement and learning through innovative and creative practices. SEF awarded \$13,800 in grants to teachers at eleven sites in Stafford County Public Schools.

## Golf Tournament

The Golf Tournament is SEF's largest and most important fundraising event. More than 120 players and dozens of sponsors participate in this signature event each year. SEF held its Annual Charity Golf Tournament on October 27 at Gauntlet Golf Club. Proceeds from the SEF Golf Tournament enhanced the educational opportunities for Stafford County Public Schools students. This year, the Golf outing will be held at Augustine Golf Club on October 28th. Possible theme is, of course, Halloween!

## An Evening with The Stafford Stars

The stars shown brightly at An Evening With the Stafford Stars on April 22nd at Mountain View HS. Celebrating our students in the arts has become an annual event. This year, over 35 acts hit the stage ranging from singers to dancers; solo instrumentalists to rock bands. We also had a great comedic act. Our schools are full of talent and passionate students and we celebrate them.

## Student Scholarships

Seven graduating high school seniors received scholarships to pursue education as a career. In 2021, a second scholarship was added, The Diversity Scholarship.

# Financials: Profit and Loss

## Profit and Loss

July 7, 2022 - June 15, 2023

	Total
<b>INCOME</b>	
Sales	3,500.00
<b>Total Income</b>	<b>3,500.00</b>
<b>GROSS PROFIT</b>	
<b>EXPENSES</b>	
Advertising & Marketing	544.00
Bank Charges & Fees	39.00
Insurance	4,912.70
Office Supplies & Software	5,614.00
Subcontractors	23.10
Tax Penalties	1,160.79
Uncategorized Expense	-234.95
<b>Total Expenses</b>	<b>12,058.64</b>
<b>NET OPERATING INCOME</b>	<b>-8,558.64</b>
<b>OTHER INCOME</b>	
Bank Rewards	33.38
Interest Earned	-21.56
State Refunds	3,334.40
<b>Total Other Income</b>	<b>3,346.22</b>
<b>NET OTHER INCOME</b>	<b>3,346.22</b>
<b>NET INCOME</b>	<b>\$ -5,212.42</b>

## Revenue

Evening with the Stars	\$ 12,297.17
Golf Tournament	\$ 11,363.77
Facebook Donation Matching	\$ 985.50

# Financials: Balance Sheet

## Programs Facilitated

Stafford Museum Mural Project	\$ 45,000.00
Innovative Teaching Grants	\$ 13,010.00
Operation Warm Coats	\$ 10,000.00
SEF Scholarships	\$ 6,500.00
AFCU Teacher Grant	\$ 2,500.00
NSHS Computer Lab Clint Lefever Class of 1992	\$ 2,623.10

## Stafford Education Foundation

Balance Sheet  
As of June 30, 2023

	TOTAL	
	AS OF JUN 30, 2023	AS OF JUN 30, 2022 (PP)
<b>ASSETS</b>		
Current Assets		
Bank Accounts		
Money Market Checking	0.00	0.00
PNC Money Market Account	28,009.32	93,007.07
PNC Primary Checking	73,284.63	43,426.23
Primary Checking	0.00	-12,127.00
<b>Total Bank Accounts</b>	<b>\$101,293.95</b>	<b>\$124,306.30</b>
Accounts Receivable	\$33,000.00	\$0.00
Other Current Assets	\$ -8.92	\$0.00
<b>Total Current Assets</b>	<b>\$134,285.03</b>	<b>\$124,306.30</b>
Other Assets	\$0.00	\$0.00
<b>TOTAL ASSETS</b>	<b>\$134,285.03</b>	<b>\$124,306.30</b>
<b>LIABILITIES AND EQUITY</b>		
Liabilities		
Current Liabilities	\$212,777.46	\$147,013.63
<b>Total Liabilities</b>	<b>\$212,777.46</b>	<b>\$147,013.63</b>
Equity		
Opening Balance Equity	-68,227.10	12,238.13
Retained Earnings	-44,425.21	-34,850.61
Net Income	34,159.88	-94.85
<b>Total Equity</b>	<b>\$ -78,492.43</b>	<b>\$ -22,707.33</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$134,285.03</b>	<b>\$124,306.30</b>